

EXPORT GUARANTEE PROGRAM APPLICATION

This form is to be used for Guarantees valued at up to and including a maximum of CAD 10,000,000

- (i) For Guarantees valued at up to and including a maximum of CAD 500,000, please complete Sections 1, 2, 3 & 4 (if applicable) and refer to Section 5 (i).
 (ii) For Guarantees valued at greater than CAD 500,000 and up to a maximum of CAD 10,000,000, please complete Section 1 ONLY and refer to to Section 5 (ii).

| | and refer to to Section 5 (ii). | | | | | | | | |
|--|---|--|--|--|--|--|--|--|--|
| 1 TRANSACT | TION INFORMATION | | | | | | | | |
| Legal Name of Financial Institution | | | | | | | | | |
| Primary Financial Institution Contact | | | | | | | | | |
| Purpose of Facility | ☐ Export Specific ☐ | General Purpose | | | | | | | |
| Facility Amount | \$ | Requested EDC Guarantee Amount (%) | | | | | | | |
| Facility Tenor | Years | Months | | | | | | | |
| Legal Name of Exporter | | | | | | | | | |
| Address (Street, City, Province, | | | | | | | | | |
| Country and Postal Code) | | | | | | | | | |
| Contact Name | | Title | | | | | | | |
| Telephone | | | | | | | | | |
| Email address | | | | | | | | | |
| 2 EXPORTER | R PROFILE | | | | | | | | |
| General Information | Business Commencement Date | No. of Employees | | | | | | | |
| Industry Information | | | | | | | | | |
| Exporter Revenue | Trailing 12 months Export Rever | nue | | | | | | | |
| | Trailing 12 months Total Revenu | ue | | | | | | | |
| 3 EXPORTER | R FINANCIAL INFORMATIO | N (Enter amounts in thousands of Canadian dollars) | | | | | | | |
| | able below OR attach two years of fi | | | | | | | | |
| Two year financials atta | ached 🖵 | | | | | | | | |
| Table Type of Statements: | Audited 🔲 Reviewed 🖵 Compi | iled ☐ Other, please specify | | | | | | | |
| Financial Statement Da | ate (latest available year-end – DD/MM/Y | YYY): | | | | | | | |
| Balance Sheet | Most Recent Previous Year Y/E Financial Financial Statement Statement | Y/E Financial Financial | | | | | | | |
| Cash/Securities | | Accounts Payable | | | | | | | |
| Accounts Receivable | | Current Liabilities | | | | | | | |
| Inventory | | Long-Term Debt | | | | | | | |
| Total Assets | | Total Liabilities | | | | | | | |
| I | | Retained Farnings | | | | | | | |

| Income | Most |
|--------|------|

Table (continued)

| Income Statement | Most Recent Y/E Financial Statement | Previous Year's Financial Statement |
|---------------------|---|---|
| Sales | | |
| EBITDA | | |
| Net Income | | |

| I hereby confirm that the financial data in the Table is accurately transcribed from the financial statements of the exporter. | | | | | | | |
|--|------|--|--|--|--|--|--|
| AUTHORIZED SIGNATURE (Financial Institution) | DATE | | | | | | |
| Name and Title (Please print) | | | | | | | |

If there is a personal guarantee as part of the security package for the financial institution's facility, the guarantor is required to complete Section 4.

4 PERSONAL PROFILE - OWNER(S) (If more than two owners exist please attach additional information)

Fields marked with an asterisk (*) are mandatory

| Owner 1 Name* | | | | | | | | | | D | ate | of k | irth | 1 | | | | | | | | |
|-----------------------------------|--|---|---|--|---|---|--|--|--|---|-----|------|------|---|---|---|-----|-----|------|---|--|--|
| | | | | | | | | | | | | | | | | | DD/ | MM/ | /YYY | | | |
| Address* (Street, City, Province, | | | | | | | | | | | | | | | | | | | | | | |
| Country and Postal Code) | | | | | | | | | | | | | | | | | | | | | | |
| Telephone | | - | - | | - | - | | | | F | ах | | | | - | - | | | - | - | | |
| Email address | | | | | | | | | | | | | | | | | | | | | | |

Consent to obtain a risk score and a credit report

"Any personal information created, held or collected by Export Development Canada ("EDC") is protected under the federal Privacy Act. The undersigned understands that some of the above information constitutes personal information and consents to providing such personal information to EDC and to EDC obtaining additional personal information about the undersigned from any credit bureau, registry or other source of personal credit information and in such form as may be provided by such sources. EDC may use the foregoing personal information to evaluate the eligibility of the above referenced transaction for EDC guarantée support under EDC's Éxport Guarantée Program or any successor thereto and for EDC's internal administrative purposes in relation thereto. Any obligation of EDC to maintain the confidentiality of the undersigned's personal information shall be subject to the requirements of applicable law, regulation or legal process and Canada's and/or EDC's international commitments. Nothing herein shall prohibit EDC from disclosing such personal information to the financial institution identified above. Any personal information of the undersigned in the possession of EDC can be accessed, and if required corrected by the undersigned by contacting the undersigned's usual contact person at EDC or EDC's Privacy Coordinator and specifying the transaction details."

| I accept □ | |
|-----------------------|------|
| SIGNATURE (Guarantor) | DATE |

| Owner 2 Name* | |
|--------------------------------------|-----------------------------------|
| | DD/MM/YYYY |
| Address* (Street, City, Province, | |
| Country and Postal Code) | |
| Telephone | — — Fax — — |
| Email address | |

Consent to obtain a risk score and a credit report

"Any personal information created, held or collected by Export Development Canada ("EDC") is protected under the federal Privacy Act. The undersigned understands that some of the above information constitutes personal information and consents to providing such personal information to EDC and to EDC obtaining additional personal information about the undersigned from any credit bureau, registry or other source of personal credit information and in such form as may be provided by such sources. EDC may use the foregoing personal information to evaluate the eligibility of the above referenced transaction for EDC guarantee support under EDC's Export Guarantee Program or any successor thereto and for EDC's internal administrative purposes in relation thereto. Any obligation of EDC to maintain the confidentiality of the undersigned's personal information shall be subject to the requirements of applicable law, regulation or legal process and Canada's and/or EDC's international commitments. Nothing herein shall prohibit EDC from disclosing such personal information to the financial institution identified above. Any personal information of the undersigned in the possession of EDC can be accessed, and if required corrected by the undersigned by contacting the undersigned's usual contact person at EDC or EDC's Privacy Coordinator and specifying the transaction details.'

| I accept □ | | |
|-----------------------|------|--|
| SIGNATURE (Guarantor) | DATE | |

5 CHECK LIST

| (i) In addition to providing EDC with the completed application form, the following documentation must be submitted when applying for a Guarantee: |
|---|
| □ Signed Term Sheet or Facility Agreement |
| □ Export Contract or Exporter Declaration |
| ☐ For Guarantees with a tenor > 18 months your credit write-up |
| EDC reserves the right to request additional information or clarification with respect to this application. |
| |
| (ii) In addition to providing EDC with the completed application form, the following documentation must be submitted when applying for a Guarantee: |
| □ Signed Term Sheet or Facility Agreement |
| □ Export Contract or Exporter Declaration |
| □ Exporter's financial statements (3 years) |
| ☐ Financial Institution's credit write-up |
| |
| EDC reserves the right to request additional information or clarification with respect to this application. |